



Mortgage Broker - No License Required (Remote)

We offer unique loan programs that banks do not, support to help you close more loans, and the opportunity to generate a six-figure income.

We are looking for a Sales - Mortgage Broker / Loan Officer to join our team (No License Required).

Mortgage Broker

- InclusiveProperties.com
- Headquarters – Fort Lauderdale, FL
- Remote Position

COMMISSION

- 100% Commission - 50/50 Split
- \$65,000 - \$450,000 a year
- Bonus Payout
- Payout same day or within 24 hours of closing!
- No Cap on Broker Points*

Broker Responsibilities

1. Originate loans via networking and social media marketing
2. Curate content, monitor and manage social media platforms including Facebook, Twitter, Instagram, YouTube, and more
3. Market to clients through a variety of sales efforts; creating working relationships with Real Estate agents, attending industry meetings and home buyer seminars, follow up calls to RE agents, Builders, CPA's, financial advisors, and past clientele
4. Review loan application package to ensure completeness
5. Track and follow up on outstanding applications



6. Maintain a broad and current understanding of mortgage products, guidelines, pricing strategies, and industry standards
7. Develop and grow relationships with real estate professionals, homebuilders, and other referral sources to generate qualified mortgage lead referrals
8. Meet minimum monthly personal production goals (2 loans)
9. Keep abreast of marketing trends, competition, and opportunities in the marketplace

Skills, Abilities and Experience Required

1. Excellent sales and consulting skills with the determination, grit and tenacity to be successful
2. Must be extremely organized with a high attention to detail
3. Able to work collaboratively with a wide range of constituencies and diverse clientele
4. Ability to instantly connect with people with an outgoing, friendly manner
5. Must maintain the highest level of discretion and management of confidential sensitive information
6. Proficiency in standardized software applications, including Microsoft Outlook, Word, Excel, and PowerPoint, CRM
7. Knowledge of Social Media Platforms: Facebook, Instagram, YouTube, Twitter, TikTok, etc.
8. Social Media content writing and ability to navigate platforms for managing and executing campaigns.
9. Proven success as a salesperson, social media marketing, loan officer, originator, banker or account executive.

ABOUT THE JOB

- Work from anywhere in the world with Wi-Fi (Remote)
- Flexible Schedule - Set your own hours
- Professional Development Assistance



Inclusive Properties is a Non-Bank Private Lender and provider of Commercial Real Estate Mortgages, Hard Money Loans, Residential Property Loans, Business Loans, & Venture Capital Raises. We lend Nationwide & Internationally.

WE OFFER

- Unique loan programs that banks do NOT offer.
- 24/7 support to help you close more loans.
- Opportunities to create additional six-figure streams of income outside of origination.
- Employees may elect to have compensation disbursed via cash or cryptocurrency.
- Marketing Material
- A mortgage coordinator to help you structure, price and sell your deals to consumers.
- Training to help you structure and close your deals successfully.
- Weekly training seminars to help further educate and help you understand more about the products.
- Industry-leading resources, programs, open door communication, in-house marketing, advertising, development.
- UW turn time is 48 hours and close within 14 business days.

Marketing & Software

- Once a week training session to learn marketing strategies, software utilization, and highlight current trends.
- State-of-the-art CRM to track your leads.
- OneDrive cloud-based software.
- Optimized website to assist in your marketing efforts.
- Advertise on all popular social media platforms.

Underwriting & Processing

- Close a loan from start to finish in as little as 10 days.
- Close loans with credit scores down to 500 – No W-2, No Paystubs, No Tax Returns, etc.
- Primary & Reverse Mortgages, Commercial Mortgages, Hard Money, Fix & Flip, SBA Loan Programs – We offer a full spectrum of mortgage programs; Qualified Mortgages (QM), Non-Qualified Mortgages (NON QM), access to Institutional Investors, Securitization Instruments, and Hedge Funds.